

# Collective Bargaining for Public Managers

Are you a public manager who represents management in the collective bargaining process?

Do you want to improve your understanding of effective bargaining practices and enhance your negotiating skills?

Are you interested in bargaining agreements that work for all parties?

**This 1.5 day hands-on workshop is designed to equip public managers who represent management to engage effectively in collective bargaining.**

**August 17 – 18**

KU Edwards Campus  
Room 150 Regnier Hall

**August 17** (8:30 – 4:30)

**August 18** (8:30 – 12:30)

**Pricing: \$375.00**

**During these two days, public managers will:**

- Learn the language of collective bargaining
- Learn the Rules for collective bargaining (*Kansas Bargaining Laws; National Labor Relations Act and unfair labor practices, "Good faith," and "bad faith"*)
- Learn how to prepare for bargaining
- Practice the bargaining process and team roles through hands-on simulations

**Instructors:**

Dr. Craig R. Christiansen is both a public administration practitioner and an academic. He has experience as both a union member and a manager in for-profit and nonprofit corporations. As a public employee, he has worked at all three levels of government (federal, state, and local). His background includes 30 years of collective bargaining, negotiating contracts for both labor and management (although not at the same time!). He also served as an expert witness in state administrative court proceedings on labor disputes. Dr. Christiansen currently teaches Labor Relations in the School of Public Affairs and Administration at KU.

Claudette Johns is a graduate of the MPA program at KU. As a teacher and union member, Johns bargained some of the earliest contracts with school boards in Kansas. Later, as a school board member, Johns bargained from the management perspective. She has additional experience at the federal level working for a U.S. Congressman and 20 years working for a state-wide nonprofit organization. She has extensive experience as a trainer in collective bargaining for a national nonprofit, has participated in dozens of mediations with the Federal Mediation and Conciliatory Service, and has worked with diverse groups to achieve bargaining laws and contracts that work for all parties.

[kupmc.ku.edu/programs/collective-bargaining-publicmanagers](http://kupmc.ku.edu/programs/collective-bargaining-publicmanagers)

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